

## CO-EXHIBITOR APPLICATION

### WE HEREBY APPLY FOR



- December 11–13, 2018, Bangalore International Exhibition Centre (BIEC), Hall 1 & 2, Bangalore  
 April 4–5, 2019, Bombay Exhibition Centre (BEC), Hall 3, Mumbai

Please complete in block capital letters, signed by the main exhibitor and return by fax, post or email to Solar Promotion International GmbH. Please note that we can only process completely filled applications signed by the main exhibitor.

#### 1 Exhibitor Information

##### a) Main Exhibitor

Company \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_

City/State \_\_\_\_\_ Zip Code \_\_\_\_\_

Tel. (general) \_\_\_\_\_ Fax (general) \_\_\_\_\_

Website \_\_\_\_\_ Email (general) \_\_\_\_\_

Contact Person  Ms.  Mr. First name \_\_\_\_\_ Surname \_\_\_\_\_

Email \_\_\_\_\_

Hall and Booth No. (if already known) \_\_\_\_\_

We hereby apply for paid registration of the following company as a co-exhibitor:

##### b) Co-Exhibitor

Company \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_

City/State \_\_\_\_\_ Zip Code \_\_\_\_\_

Tel. (general) \_\_\_\_\_ Fax (general) \_\_\_\_\_

Website \_\_\_\_\_ Email (general) \_\_\_\_\_

Contact Person (In case of any queries, all correspondence goes through the main exhibitor only) \_\_\_\_\_

Ms.  Mr. First name \_\_\_\_\_ Surname \_\_\_\_\_

Tel. \_\_\_\_\_ Email \_\_\_\_\_

Managing Director  Ms.  Mr. First name \_\_\_\_\_ Surname \_\_\_\_\_

Email \_\_\_\_\_

Marketing Director  Ms.  Mr. First name \_\_\_\_\_ Surname \_\_\_\_\_

Email \_\_\_\_\_

The co-exhibitor will be represented with it's own staff at the booth:  Yes

**2 We would like the co-exhibitor's exhibits and services** to be published in the exhibitor list under the following product groups (please mark with a cross). **Three product groups per event shall be included free of charge** as part of the standard listing in the exhibitor list; **each additional** product group shall incur a **fee of €50**. You may select categories from the entire range of products exhibited at **Intersolar India** exhibitions. Where appropriate, the organizers reserve the right to assign your company to a different exhibition.

#### Photovoltaics

##### Solar cells and modules

- Solar cells
- Crystalline modules
- Thin-film modules

##### Balance of systems

- Inverters
- PV monitoring, measuring and control technologies
- Building integrated solutions (BIPV)
- Stand-alone systems, off-grid systems
- Small solar devices
- ICT, PV software

- PV components (cables, connectors, junction boxes, etc.)**

- Mounting systems, installation aids**

- Tracking systems**

##### Production technologies

- Automation technology
- Monitoring and measuring technology
- Materials and components
- Manufacturing Equipment for ingots, wafers, raw material polysilicon, UMG, etc.
- Manufacturing Equipment for solar cells, modules, thin films

#### Solar thermal technologies

- Collectors, swimming pool absorbers
- Building integrated solutions (Facades, etc.)
- Process heat
- Air conditioning and cooling
- Manufacturing machinery and equipment

#### Solar power plants

- PV systems for residential buildings
- Roof-mounted PV systems for commercial and industrial applications
- Free-standing PV installations
- Operation and maintenance of solar power installations (O&M)
- Solar thermal power plants
- EPC contracting/project development for solar power plants

#### Special Exhibition | Exhibit

- Electrical Energy Storage
- Power2Drive (Electric Mobility Solutions)

#### OVERARCHING PRODUCT GROUPS

##### Grid infrastructure and solutions for the integration of renewable energies

- Management of medium and low-voltage grids (troubleshooting, maintenance)
- Transformers, substations, secondary substations
- Metering services, operation of metering points
- Electricity trading and marketing
- Grid system services (frequency stability/provision of balancing power, voltage stability, grid congestion management)
- Load management, demand response
- Virtual power plants/combined power plants
- Weather forecasts and performance/yield forecasts for renewable power plants
- Products and services for smart grids
- Products and services for microgrids
- Other

##### Other

- Engineering and design
- Consulting
- Research and development
- Test institutes
- Certification
- State initiatives and public authorities
- Trade media, publishing
- Education and further training, training courses
- Financial services, subsidies
- Associations/societies
- Other renewable energies (small wind turbines, hydro, etc.)

**8 Buyer Seller Enrolment**

The Buyer Seller Forum generates new business opportunities that help exhibitors to meet the right B2B professionals. Intersolar India organizes prescheduled b2b meetings for the exhibitors that will take place onsite in an organizer controlled and restricted environment. What are the main expected visitor target industry & community for your exhibition presentation (Any 4 options can be selected)

- |  |   |   |  |
|--|---|---|--|
| <input type="checkbox"/> Cell and Module Mfrs. | <input type="checkbox"/> EPC                    | <input type="checkbox"/> Power Distribution co. | <input type="checkbox"/> State Nodal Agency      |
| <input type="checkbox"/> Agriculture Industry  | <input type="checkbox"/> Cement Industry        | <input type="checkbox"/> Dairy                  | <input type="checkbox"/> Others (Please specify) |
| <input type="checkbox"/> Electric Vehicle      | <input type="checkbox"/> Healthcare & Hospitals | <input type="checkbox"/> Paper & Pulp           | _____  |
| <input type="checkbox"/> Steel Industry        | <input type="checkbox"/> Telecom                | <input type="checkbox"/> Residential Rooftops   | _____  |
| <input type="checkbox"/> Developers            | <input type="checkbox"/> Government             | <input type="checkbox"/> Defense                | _____  |
| <input type="checkbox"/> Automobile Industry   | <input type="checkbox"/> Ceramic Industry       | <input type="checkbox"/> Railways               |  |
| <input type="checkbox"/> Food Processing       | <input type="checkbox"/> Oil & Gas              | <input type="checkbox"/> Utilities              |  |
| <input type="checkbox"/> Sugar Industry        | <input type="checkbox"/> Textile Industry       | <input type="checkbox"/> Educational Institutes |  |

Which target designation & departments would you like to meet at Intersolar India

- |  |  |   |  |
|--|--|---|--|
| <input type="checkbox"/> CEO/Managing Director | <input type="checkbox"/> Owner                   | <input type="checkbox"/> Procurement Head | <input type="checkbox"/> Others (Please specify) |
| <input type="checkbox"/> Operations Head       | <input type="checkbox"/> Head of Quality Control | <input type="checkbox"/> Technical Head   | _____  |
| <input type="checkbox"/> Chairman              | <input type="checkbox"/> Proprietors             | <input type="checkbox"/> Purchase Head    | _____  |
| <input type="checkbox"/> Supply Chain Manager  | <input type="checkbox"/> Factory Head            | <input type="checkbox"/> R&D Head         | _____  |

Note: Intersolar India will try its level best to connect seller to the desired designation opted for, nevertheless would also need to take the request of buyer into consideration, of them sharing their resource as preferred by the seller.

Top 10 companies/professionals you would like to connect onsite during exhibition:

Company name	Contact person	Email id	Phone Number

Details of new product launch at Intersolar India 2018, if any?

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Which are the focused markets for your products and services? (Kindly tick the below rating based on top priority).

States	30%	50%	80%	100%
Maharashtra				
NCR				
Karnataka				
Telangana				
Rajasthan				
Tamil Nadu				
Uttar Pradesh				
Gujarat				
Madhya Pradesh				
Punjab				

### 3 Product range/the company's services, planned exhibits and topics

This information is destined solely for internal use by the organizers. It will not be published.

The co-exhibitor is a:  Manufacturer  Supplier  Distributor  Service Provider  Project Developer/EPC  Researcher

### 4 Please note the following information

- The assignment of exhibitor space to a third party, either in part or as a whole, must be approved by the organizers.
- Approval by the organizer of subleased space to a co-exhibitor, a co-exhibiting fee of €250 + tax will be applied to the invoice of the main exhibitor subleasing the space.
- Services for the co-exhibitor must be booked by and will be charged to the main exhibitor. The main exhibitor is responsible to provide appropriate information about their co-exhibitor(s) within an appropriate timeframe with respect to the services available to be booked.
- Every co-exhibitor will be listed in the official Intersolar India Event Directory as well as in the online Exhibitor Index as a self standing entry.
- The main exhibitor shall ensure that all third parties permitted to use, either entirely or partially, the subleased exhibition space, fully comply with the obligations stipulated in the main exhibitor contract. In particular, the main exhibitor shall inform any co-exhibitors of the conditions of participation and technical guidelines and shall ensure that the co-exhibitors are committed to respecting these conditions and guidelines.

### 5 Please sign and fax to +49 7231 58598-28 or send by email to [feth@solarpromotion.com](mailto:feth@solarpromotion.com)

Only complete and properly signed registration forms will be processed.

### Only the MAIN EXHIBITOR may complete the following

Place, Date

Company stamp and legally binding signature of the main exhibitor

Name of signatory in block capital letters, job title

#### Local Organizer

Messe Muenchen India Pvt. Ltd.  
INIZIO" 507 & 508, 5<sup>th</sup> floor,  
Cardinal Gracias Road,  
Opp. P&G building, Chakala, Andheri (E),  
Mumbai – 400 099, India  
Tel.: +91 22 4255-4707  
Fax: +91 22 4255-4719  
[brijesh.nair@mm-india.in](mailto:brijesh.nair@mm-india.in)



#### International Contacts

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